

# Reasons to outsource your accounts department to Sollertia

Our flexible and cost-effective outsourced managed accounts solutions caters for SME's in the UK and mainland Europe with a turnover from £1m to £18m and includes the following functions; bookkeeping, management accounts, payroll services, VAT and taxation compliance, financial control, strategic management and consultancy.

By providing straightforward accounting services our clients are comfortable in the knowledge that they can utilise more of their business resources on generating new business for themselves, instead of employing a high cost accounts department.

SOLLERTIA	STAKEHOLDERS	ORGANISATION
<p><b>Experts</b> - Sollertia is a registered member in practice of the Chartered Institute of Management Accountants (CIMA).</p> <p><b>Knowledge</b> - through our many years of experience, professional qualifications and continued professional development.</p> <p><b>Team</b> - high quality intergrated friendly, dedicated, reliable and client focused staff.</p> <p><b>Information</b> - using the latest business and management benchmarking systems and providing high quality up-to-date accurate financial information and reports.</p> <p><b>Data Security</b> - state of the art off-site servers hold data securely. Automatic daily backups with full disaster recovery.</p> <p><b>Technology</b> - market leading and highly developed user-friendly secure webware that integrate with a wide variety of systems. Constant investment in new technology ensures that we are at the forefront of the industry.</p> <p><b>Reputation</b> - we percieve all of our clients as partnerships and have built strong relationships with many other funding and government institutions.</p> <p><b>Support</b> - 24/7 online access to your accounting data from anywhere in the world. Clients also recieve additional support from conversing with our staff by telephone, fax and email.</p>	<p><b>Impartial</b> - reports and information prepared by impartial qualified management accountants who have an objective and balanced view point.</p> <p><b>Decision Making</b> - timely and better informed decision making from using up-to-date and accurate information and reports.</p> <p><b>Compliance</b> - giving you the peace of mind that we have taken care of your compliance work including VAT returns, Corporation Tax and Payroll.</p> <p><b>Increased Borrowing Capacity</b> - Sollertia is experienced in acting as an independent financial director at bank meetings for its clients and has been successful in raising additional funds for them when required.</p> <p><b>Performance Management</b> - Provides accurate clear Key Performance Indicators to effectively manage the objectives of your organisation.</p> <p><b>Strategic Management</b> - Whether you use us as a quasi-financial director or simply in an advisory capacity, our service provides all the support you would expect from a senior board member but from an unbiased independent view point.</p> <p><b>Communication</b> - clear information to all stakeholders including funders and suppliers.</p> <p><b>Forecasting</b> - accurate short, medium and long term planning leads to improved business direction and achievement.</p>	<p><b>Recruitment</b> - no time and money spent on looking for and hiring the right people for your business.</p> <p><b>Customers</b> - greater focus on building customer relationships and maintaining a high delivery of service.</p> <p><b>Investment</b> - allows you to add value to the core business. No further hassle or investment needed in accounting systems, software packages or replacement PC's.</p> <p><b>Working Capital</b> - outsourcing facilitates effective management and better use of working capital.</p> <p><b>Resources</b> - utilise existing employees to become value added or revenue earning staff.</p> <p><b>Ledger Management</b> - increased attention to detail on the ledgers creates positive cash flow through improved stakeholder relationships and payment culture.</p> <p><b>Service</b> - no service interruption from holidays, sickness or staff absence.</p> <p><b>Value</b> - outsourcing can deliver substantial savings compared to hiring dedicated staff.</p> <p><b>More Time</b> - Free up management and resources to concentrate on the core business activities.</p>

*Not only have our clients typically saved up to 50% on the cost of in-house accounting staff but we have also managed to reduce debtor days, improve cash flow, provide credit & ledger management and assisted with annual audits for many of our clients.*



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Integration



Support



Direction



Partnerships